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REPORT ON THE TECHNICAL CONSULTATIVE MEETING ON POSTAL SERVICES

Brazzaville (Congo), 25 - 28 November 1985

LC/NAIROBI.

FOREWORD

The technical consultative meeting originally intended to deal with postal services alone was later turned into a meeting covering air transport and railways as well. As such, three meetings were held consecutively as follows:

- Technical consultative meeting on postal services from 25 to 26 November 1985
- Technical consultative meeting on air transport from 26 to 27 November 1985;
- Technical consultative meeting on railways from 27 to 28 November 1985.

Joint opening and closing ceremonies were held for the three meetings on the morning of 25 November 1985 and in the evening of 28 November 1985 respectively

Accounts of these ceremonies appear in the reports of the three meetings.

A. ATTENDANCE AND ORGANIZATION OF WORK

1. The Technical Consultative Meeting with donors on projects relating to postal services, air transport and railways included in the second phase programme of the United Nations Transport and Communications Decade in Africa was held in Brazzaville, the People's Republic of the Congo from 25 to 28 November 1985. The meeting was organized by the United Nations Economic Commission for Africa (ECA) with significant assistance from the Universal Postal Union (UPU).

2. The meeting was attended by representatives of the following member States: Algeria, Angola, Benin, Botswana, Burkina Faso, Cameroon, Central African Republic, Chad, Comoros, the Congo, Egypt, Ethiopia, Gabon, The Gambia, Ghana, Guinea, Guinea Bissau, Kenya, Libyan Arab Jamahiriya, Madagascar, Malawi, Niger, Nigeria, Senegal, Sudan, Swaziland, United Republic of Tanzania, Togo, Zaire, Zambia and Zimbabwe.

3. Representatives of the following donor countries, funding agencies and consultancy firms: Austria, Banque de developpement des etats de l'Afrique centrale (BADEAC), Brazil, the People's Republic of China, the European Economic Community (EEC), the Federal Republic of Germany, DETECON, France, Italy, the German Democratic Republic (GDR), Sweden, the United Kingdom, Yugoslavia, SOFREAVIA, Omnium technique Holding (OTH) and SOGERMA.

4. Representatives of the following intergovernmental and international organizations also attended the meeting: African Civil Aviation Commission (APCAC), Agence pour la securite de la navigation aerienne en Afrique et a Madagascar (ASECNA), Conference des administrations des postes et de telecommunication en Afrique centrale (CAPTAC), the Economic Community of West African States (ECOWAS) the Organization of African Unity (OAU), the Pan-African Postal Union (PAPU), the Pan-African Telecommunications Union (PATU), Regie du chemin de fer Abidjan-Niger (RAN), Tanzania-Zambia Railway Authority (TAZARA), the Union of African Railways (UAR), and African Postal Union (APU).

5. The following United Nations agencies were represented: the United Nations Development Programme (UNDP), the International Civil Aviation Organization (ICAO), and the Universal Postal Union (UPU).

B. OPENING OF THE MEETING

6. The meeting was opened by Comrade Lekoundzou Ithi Osse Toumba, Minister of Finance of the People's Republic of the Congo.

7. Conveying the message of the Director-General of the International Bureau of the Universal Postal Union (UPU) to the meeting, the representative of UPU stated that the post, which was one of the communications sectors, was going through a technological upheaval and facing unbridled competition from private mail conveyance companies and recalled that in Africa, the major postal problems were still those of the quality of mail circulation and the provision of postal services. There were serious shortcomings in the national sorting centres and offices of exchange and in regional transit centres. The financial postal

services were not yet playing their full part as an instrument in currency circulation and control.

8. As an agency in the United Nations system responsible for developing postal services, the UPU not only contributed to the preparation of the Decade programme, but also proposed inter-country projects and conducted a promotional campaign on behalf of postal projects with the administrations of the developed or wealthy countries and banking institutions.

9. It was the ardent wish of the UPU that the action of the international community, particularly bilateral assistance, would be reinforced, using a medium-and long-term strategy for its aid policy towards improving postal services in Africa. Indeed, although they existed at the bilateral level, discussion forums rarely took postal needs into account. However, the impressive list of projects under the Decade was sufficiently eloquent for the post to be no longer forgotten in the search for finance on the bilateral level.

10. With regard to multilateral assistance, the UPU was delighted at the significant contributions the United Nations Development Programme had already made to the postal sector. Because of the priority nature of the Decade projects, UPU was convinced that UNDP would increase its aid with a view to implementing the regional and country technical assistance projects proposed in the documents submitted to the meeting.

11. Finally, UPU hoped that donors would become more keenly aware of the importance of the post as a development factor and that they would negotiate conditions for granting loans, particularly for importing equipment. Contrary to general opinion, postal corporations were being run increasingly efficiently and were in a position to repay loans, on terms to be laid down from case to case, thanks to the resources they obtained from international exchanges under offsetting receipt.

12. In this statement, the President of the African Civil Aviation Commission (AFCAC) said that his organization had always played an active role in the activities of the agencies established within the framework of the United Nations Transport and Communications Decade for Africa. He exhorted participants to carefully consider the severe problems facing air transport in Africa, particularly activities vital to the improvement of air services in Africa, the terms and possibilities of purchasing aircraft and air transport, equipment, the co-ordinated structures for maintaining and overhauling aircraft, the pooling of resources in the form of consortia or joint operations, the adaptation of regulations and modern freight handling methods and the possibilities for financing training of air transport personnel.

13. In conclusion, he said that the meeting was the appropriate forum for the various partners to define an approach which would help eliminate the obstacles to the development of air services in Africa and create the right conditions for implementing projects.

14. After thanking the Government of the Congo and the organizations present

at the meeting, Mr. Jean-Marie Sahouegnon, Secretary-General of the Union of African Railways, expressed his appreciation to the African States, the representatives of donor countries and the funding institutions whose presence at the meeting bore testimony to the increased international solidarity for the development of African countries. The transport sector was in fact a vital sector in Africa and it had been accorded second priority, after agriculture, in the Final Declaration of the last economic Summit held at Addis Ababa.

15. He underscored the final contribution made by the Congolese and the French Governments towards the construction of the Ecole superieure africaine des cadres du chemin de fer (ESACC). The assistance provided by the international community to the first phase of the Decade did not exceed 25 percent of the total funding obtained.

16. After recalling the global strategy of the Decade programme, he gave an overview of the rail transport projects and expressed confidence in the results of the Technical Consultative Meeting.

17. The Acting Deputy Executive Secretary of ECA, Mr. Tchouta Moussa welcomed the representatives of donor and African countries to the meeting and on their behalf expressed the deepest appreciation for the hospitality extended by the Government and the people of the People's Republic of the Congo to the participants which was sufficient evidence of the Government's commitment to the achievement of the goals of the United Nations Transport and Communications Decade in Africa.

18. He recalled that when the ECA Conference of Ministers called for a proclamation of the Decade in 1977, it was primarily to underscore the need for the international community to assist African Governments in developing their transport and communications infrastructure. Such assistance was essential because the success of the Decade could not depend entirely on the actions of African countries but on those of their partners in development from the developed countries.

19. A point that was often little understood was the role of ECA within the framework of the Decade. ECA had been designated as "lead agency" from among the various United Nations bodies dealing with transport and communications and in that capacity its function was one of a catalyst and animator for action undertaken by others. Specifically ECA was charged with the responsibilities of assisting the Secretary-General of the United Nations to mobilize resources for the Decade and of monitoring and co-ordinating the implementation of the Decade programme. It was in the discharge of these two functions that ECA had organized the present meeting.

20. The purpose of the meeting was the same as those of the six earlier ones which ECA had organized in the previous five years: it was to provide a forum at which African officials and donor countries and financial institutions could examine a selected number of projects either drawn from one or many transport

modes and from such examination and the exchange of views on the possibilities of financing, it was expected that donors would be able, based on the information provided at the meeting, to make a firm decision as to which projects stood good prospects of being financed by them. Subsequent to the meeting it was expected that bilateral contacts between donors and African Governments would follow with a view to concretizing the donors' interests. The aim of technical consultative meetings was therefore different from that of a pledging conference which aimed at obtaining firm and binding commitments from donors. What was expected was only expressions of interest which would later be followed up through normal channels.

21. The Acting Deputy Executive Secretary then went on to give an overview of the main thrust of the second phase programme of the Decade which was estimated to cost \$18.3 billion over the following three years. Strong emphasis was laid on the development of certain major inter-State transport and communications links which had the greatest potential and impact in efforts to physically integrate the continent. Those links were existing and potential transit transport corridors, mostly serving the numerous landlocked African countries; the Trans-African Highways; inter-African air transport links and the Pan-African Telecommunications Network (PANAFTEL). Another prominent maintenance and rehabilitation of the existing transport and communications infrastructure and to training and technical assistance.

22. He then went on to highlight the main features of the three subsectors of air transport, railways and postal services and indicated their weaknesses which called for the support of the donor countries and financial institutions for their improvement. African Governments had already amply demonstrated their total commitment to the implementation of the Decade programme by the great sacrifices which they had made and were continuing to make in applying their meagre resources to the financing of their transport and communications projects. Since in many countries domestic resources and foreign exchange were unlikely to be as easily available in the 1980's as they were up to the mid-1970's, they looked up to the international community to meet them half-way in the spirit of the solemn undertaking made when the General Assembly of the United Nations adopted the resolution proclaiming the Transport and Communications Decade.

23. Donors had often insisted on priorities being clearly defined. In so far as regional development was concerned, African countries had made it abundantly clear that transport and communications were among the highest priorities. Both the Lagos Plan of Action and the International Development Strategy for the Third United Nations Development Decade proclaimed their supreme importance among others. The technical consultative meeting, therefore, was yet one of the many efforts ECA was making to bring together its member States and donors for the purpose of achieving the goals of the Decade.

24. In his opening statement Comrade Lekoundzou Ithi Osse Toumba, Minister of Finance of the People's Republic of the Congo, on behalf of Comrade Denis Sassou-Nguesso, Chairman of the Central Committee of the Congolese Labour Party and President of the Republic and on behalf of the Congolese people thanked the officials of ECA, international aid agencies and all invited guests and

stressed the interest of his Government in the Technical Consultative Meeting on postal services, air transport and railways.

25. The People's Republic of the Congo highly appreciated the concerted development efforts made under co-operation at various levels especially for the priority development of the key transport and communications sector. The meeting was being held at a time of general economic crisis resulting from persistent inflation caused by many factors. Despite that crisis, surface and air transport as well as telecommunications were on the increase. He was pleased that ECA had discovered in time the problems caused by inappropriate or insufficient infrastructure given the actual needs of African people to carry on trade.

26. The participation of donors in the meeting would permit a harmonized policy on transport and communications to be agreed upon by drawing on the experience and skill of African experts.

C. ACCOUNT OF PROCEEDINGS

1. Introduction of the postal projects included in the second phase programme

27. Introducing the document relating to the postal projects included in the programme for the second phase of the Decade, the Director of the Transport, Communications and Tourism Division of ECA recalled that the programme had been adopted at Conakry in February 1984 by the fourth Conference of Ministers of Transport, Communications and Planning. It was decided to classify projects according to the following categories: (a) maintenance and rehabilitation, (b) training and technical assistance, (c) projects with regional and subregional implications, and (d) purely national projects.

28. Overall, the programme comprised 134 projects estimated at a total cost of \$527,177 of which \$110.68 or 21 percent had been provided through local funding. The external financing required was \$412.083 million.

29. As far as the training projects were concerned, he indicated that the project relating to the construction of the Postal College at Abuja (Nigeria) at a cost of \$40 million was to be fully financed locally. Financing worth \$242 million was required to implement the projects with regional or subregional implications \$62.3 million had already been secured. The national projects, aimed at improving services in the countries concerned, related mainly to the construction of sorting centres or offices, improvement of the rural postal services and improvement of management and operations. The establishment of post offices and the extension of the rural postal services fulfilled the objectives of the Decade and would help improve postal coverage if the postal network itself was adequately equipped.

30. After this general presentation of the entire programme of postal services

the floor was opened for a general debate. The first speaker to take floor was the representative of France who said that his Government had always supported the principle of a Transport and Communications Decade in Africa.

31. French bilateral aid, which was considerable, was mainly provided by (a) the Ministry of Co-operation and Development through subventions from the Fonds d'aide et de cooperation (FAC) (b) the Caisse centrale de cooperation (CCCE) through loans; and (c) la Compagnie française du commerce extérieur (COFACE) which underwrote some of the loans granted. The loans granted since 1978 by FAC and CCCE amounted to 6.96 billion French francs or about \$900 million

32. He however deplored the fact that the Decade projects were being implemented too slowly and made the following comments:

(a) In the face of natural disasters and difficulties, the transport and communications sector was not always the top priority of States;

(b) The considerable difference between the total volume of funding and that of the Decade projects was due to the fact that the projects of the Decade did not cover all the projects of the States;

(c) There were problems in justifying economically the projects meant to restructure the African transport system; this explained the difficulty in forecasting traffic. With respect to methodology and statistics, he mentioned the differences in opinion of experts on some aspects of transport economics especially rates to be paid for facilities and the inability of some transport economy methods to solve the problem of structuring links;

(d) With regard to difficulties in operating transport infrastructure greater priority should be given to the problems of maintenance, management, training and technical assistance. For those reasons France had been making several efforts, though modest, to assist African States. In conclusion he reiterated his country's support for the Decade.

33. The representative of the British Post Office said that while the international postal services was one of the first examples of international co-operation it was unfortunately not yet functioning at optimum efficiency. The development of private courier companies was sufficient evidence that there remained a large unfulfilled demand for good postal services. Thus the prophets of doom who forecast the incoherent collapse of the postal system due to the

advance of telecommunications were wrong. Because postal services had a future, there was a need to construct the buildings in which the service could be carried on most efficiently.

34. His Government divided the funds for technical assistance between bilateral and multilateral assistance. Under any form of assistance the policy was to acknowledge the sovereignty of the receiving country. Donors imposed very few restrictions about who could get aid.

35. The United Nations Development Programme used the Universal Postal Union as its agent for advice on and for implementing postal projects. Although the United Kingdom gave four times as much to the European Development Fund (EDF) as it did to UNDP, EDF had hardly touched a postal project in the course of its existence.

36. Apparently there was a lot of money available in the world for lending provided the lenders could see prospects of the repayment of their loans. Although postal services were revenue-earning departments and therefore good candidates for loans, Governments preferred to finance postal capital projects out of general tax revenue. This placed postal services in a disadvantageous position in comparison to other services considered higher priorities for a share of the tax revenue.

37. Finally, he assured the delegates of the United Kingdom's co-operation and assistance in advancing postal projects in Africa.

38. The representative of Sweden speaking on behalf of the Swedish Postal Administration told the meeting about the technical co-operation activities of the administration aimed at improving postal services in developing countries, particularly in Africa. The Nordic countries which formed a regional grouping within UPU were willing to co-operate with African countries and provide them with experts to develop their postal services. The Nordic countries were already successfully co-operating with the Southern African Development Co-ordination Conference (SADCC) and hoped to extend such co-operation to other countries.

39. The representative of UPU made the following remarks:

(a) UPU could contribute to the technical assistance projects, either on its own or with the assistance of the UNDP and secondly

(b) The cost of the sorting and transit centre projects seemed exorbitant. In view of the international economic situation, donors could be better interested in projects by proposing much more realistic project costs.

It had been shown in cases that some costs could be reduced to a fifth and others to a tenth. UPU would distribute forms to the postal administrations for them to fill in their revised costs and to indicate the donors they would wish to meet. Postal projects, which had not been considered for financing under the Lome II convention had been included under Lome III.

40. The representative of the European Economic Community (EEC) said that his organization was co-operating closely with African countries and indicated the funds earmarked under the European Development Fund (EDF) (4th and 5th) for transport and communications projects. Also there were regional Funds which could finance posts and telecommunications projects initiated by the governments.

41. The representative of the French postal Administration listed the various areas in which his organization was involved as follows: technical assistance short-term expert missions, fellowships for long or short training courses, gifts of small equipment and participation in the special UPU Fund. He added that bilateral assistance constituted the main source of funding, provided that countries submitted their priority projects during meetings of the joint commissions. Realistic projects submitted by the countries could benefit from multilateral aid.

42. The French Government was helping, through SOFREPOST, to establish standardized facilities, such as modular sorting centres at low cost. SOFREPOST had also developed a computer system called "Cheque Afrique" aimed at resolving the management problems of the postal financial services.

II. Consideration of country and regional postal services projects

(i) National projects

43. The following countries, which were represented at the meeting presented their projects in turn: Angola, Benin, Botswana, Burkina Faso, Cameroon, Central African Republic, Chad, Comoros, Congo, Egypt, Ethiopia, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Madagascar, Malawi, Mali, Niger, Nigeria, Senegal, Sudan, Swaziland, United Republic of Tanzania, Togo, Zaire, Zambia and Zimbabwe. A member of the ECA secretariat presented the projects of countries which were not represented at the meeting.

44. From the ensuing discussions the following points emerged:

ANGOLA

45. The representative of Angola announced that he was submitting two new projects to be included in the Decade programme and requested that these projects be taken into account during the revision of the programme at the meeting of ministers to be held at Harare (Zimbabwe) in March 1986. The first project related to the establishment of a regional sorting and transit centre and the second to the establishment of a national postal and telegraphy training school.

BENIN

46. POP-03-001: Establishment of a regional transit centre at Cotonou

The representative of Benin presented this project which remained unchanged.

POP-03-002: Postal services in rural area

47. The cost of the project remained unchanged at \$1.582 million. Of this \$120,000 had been financed by UNDP, \$277,000 from local resources and the Government was requesting \$1,195 in external financing.

BOTSWANA

POP-04-001: Decentralization of postal service administration

POP-04-002: Establishment of a postal bus services

48. The representative of Botswana presented these two projects which remained unchanged.

BURKINA FASO

POP-47-001: Construction and equipment of a sorting center in Ouagadougou

49. The breakdown of the cost of the project was as follows:

Local contribution:	\$0.15 million
External financing required:	<u>\$1.15 million</u>
Total	\$1.40 million

50. The relevant studies had been conducted in co-operation with UPU and SOPREPOST.

51. The two projects POP-47-002: Construction of 13 post offices and POP-47-003: Reconstruction of four post offices should be merged.

The new project would be entitled "Construction and equipment of 17 post offices.

52. Its total cost was \$0.850 million of which \$0.637 million was required in external financing.

CAMEROON

53. The representative of Cameroon presented these projects with no modifications:

POP-06-001: Establishment of a regional transit, sorting and postal parcel centre at Douala

POP-06-002: Establishment of a mail sorting centre at Douala

POP-06-003: Establishment of giro centres at Garoua and Limbe

POP-06-004: Extension of the rural mobile postal and state run transport services

POP-06-006: Construction of a main post office with administrative services at Yaounde

POP-06-002: Establishment of a mail sorting centre at Yaounde

54. The cost of the project remained unchanged at \$6.5 million of which \$2.5 million was financed by Cameroon herself while \$4 million was financed by Canada. The contract for the construction of the sorting centre had already been awarded to a Canadian company.

The Chairman of the meeting recommended that these projects be brought to the attention of the joint co-operation commission.

CENTRAL AFRICAN REPUBLIC

55. The representative of the Central African Republic presented the following projects:

POP-08-001: Establishment of rural mobile postal service

56. The cost of the project remained unchanged at \$0.392 million.

POP-08-002/007: Modernization and computerization of financial services

57. The new project cost was \$1.2 million.

POP-08-003/004: Development of postal services and the national routing network

58. The cost of the project remained unchanged.

POP-08-003: Modernization and development of the counter services network

59. The project remained unchanged.

POP-08-006: Improvement and equipment of the National Post and Telecommunications School.

60. The project remained unchanged.

POP-08-008: Logistical resources common to the Postal and Telecommunications services

61. The project had been cancelled.

COMOROS

62. The representative of Comoros presented the following projects:

POP-10-001: Establishment of a vocational training centre

63. The cost of the project was 270 million Comorian francs (to be updated).

POP-10-002: Establishment of mobile post offices in rural areas

64. The cost of the project was 90 million Comorian francs (to be updated).

POP-11-004: Conversion of 11 postal agencies into secondary post offices

POP-10-003: Construction of twelve post office

65. The project remained unchanged.

POP-10-004: Construction of a central post office.

66. The cost of the project was 800 million Comorian francs.

POP-10-005: Construction of a mail sorting centre at Moroni

67. The project remained unchanged.

68. The representative of Comoros also presented a new project entitled "Establishment of a giro centre and a national savings bank. The project profile was submitted to the secretariat.

CONGO

69. All the following projects were retained:

POP-11-001: Establishment of a regional postal transit centre at Brazzaville

POP-11-003: Organization of intraregional and interregional routing;

POP-11-004: Transformation of eleven postal agencies into secondary post offices.

POP-11-005: Modernization of the postal service network in rural areas.

POP-11-006: Extension of the postal network in urban areas.

POP-11-007: Opening up of rural areas through the establishment of postoffices.

POP-11-008: Mechanization of counter services at the main post offices and giro centres.

The representative of the Congo gave some information and reported some changes in the following projects:

70. POP-11-001 was approved by UDEAC.

71. Local financing for POP-11-003 had been reduced from \$400,000 to \$160,000. External financing required was therefore \$240,000.

72. There would no longer be any local financing for project POP-11-008 and the total cost of \$100,000 was being requested from external sources.

EGYPT

POP-13-001: Extension of the postal printing house

73. The cost of the project had changed from \$4.5 million to \$4 million of which \$1 million would be financed from local resources; \$3 million was being requested from donors.

ETHIOPIA

POP-15-001: Development of postal services, especially in rural areas.

74. The representative of Ethiopia presented the project with no modifications.

GAMBIA

POP-17-001: Improvement of postal services; POP-17-002: Bakau Post office and training school; POP-17-003: Rural mail routing.

75. No changes had been made in the above-mentioned projects; their total cost was \$1.5 million.

76. The representative of Great Britain said that his country had started bilateral discussions with Gambia on its projects.

GHANA

POP-18-001: Establishment of a regional transit and training centre at Accra.

77. The project had two components estimated to cost \$22 million. Local financing expected was \$1.3 million.

After the presentation of this project, the Chairman remarked that several of the projects related to the establishment of transit and sorting centres

and that these could be regrouped together into regional or subregional projects to be submitted to EEC for financing under the Lome III agreements.

GUINEA

POP-19-001: Improvement of relations between the postal services and its users.

78. The project consisted in the construction and equipment of three new big post offices, nine other post offices and postal agencies, renovation of postal buildings and the introduction of a mixed mobile mail and passenger transport system. The total updated cost of the project was \$11.456 million. Local financing expected was \$4.5 million and \$6.625 million was required in external financing.

POP-19-002: Construction of a General Post Office in Conakry

79. The project consisted in the construction and equipment of a main post office and a sorting centre to house the postal services, the telecommunications services and the Ministry of Posts and Telecommunications. The revised cost of the project was \$9.6 million required entirely in external financing.

GUINEA-BISSAU

80. The representative of Guinea-Bissau presented the following projects with no modifications:

POP-20-001: Establishment of a postal training centre

POP-20-002: Purchase of vehicles

POP-20-003: Construction of five post offices

POP-20-004: Purchase of postal equipment

81. The representative of the Swedish Post Office informed the meeting that his administration had already had discussions with the authorities regarding training. In general, Sweden was disposed to assisting Guinea Bissau implement its postal projects.

KENYA

POP-22-001: Establishment of a regional transit centre at Mombasa.

POP-22-002: Establishment of a regional transit centre at Nairobi.

82. The representative of Kenya presented these two projects and indicated their revised costs as follows:

Cost of POP-22-001: \$780,000

Cost of POP-22-002: \$500,000.

MADAGASCAR

POP-26-003: Establishment of a regional transit centre at Antananarivo

83. Following a mission by SOPREPOST the cost of the project was reduced from \$6.10 million to \$1.57 million.

POP-26-002/004: Rehabilitation of postal conveyance

84. The project remained unchanged.

POP26-003: Postal service training programme

83. The project had been financed by UNDP

86. The Chairman suggested that Madagascar should submit its projects to the meeting of the France-Madagascar joint commission.

MALAWI

POP-27-001: Establishment of two sorting offices/centres of exchange

87. After updating the project, only the establishment of a sorting centre at Lilongwe, the new capital of Malawi was retained. The total revised cost was \$1.5 million. No local financing would be provided.

POP-27-002: Establishment of sixteen new post offices.

88. The project cost remained unchanged at \$2 million, but external financing would no longer be available.

MALI

POP-28-001: Establishment of a regional transit centre at Bamako

89. The cost of this project had been reduced from \$7.0 million to \$2.5 million. The plan for the centre was available.

POP-28-002: Equipment of 15 rural mobile post offices

90. The revised cost of the project was \$575,000.

POP-28-004: Establishment of an airmail office of exchange at Senou

91. The cost of this project had been reduced from \$550,000 to \$145,000.

92. The total cost of these three projects was required entirely in external financing.

NIGER

POP-33-001: Establishment of rural mobile post offices

93. The project remained unchanged.

POP-33-002: Supply of equipment for the money order control centre at Niamey.

94. The revised cost of the project was \$0.125 million.

POP-33-003: Establishment of eight post offices and a sorting centre.

95. The total revised cost of this project was \$1 million of which \$300,000 would be funded locally and \$700,000 was required in external financing.

96. UPU would undertake a feasibility study on the planned establishment of a sorting centre to determine its exact cost.

NIGERIA

POP-34-001: Postal College at Abuja

97. The total cost of the project was \$23.60 million of which \$5 million was expected to be provided locally. The external financing required was \$18.6 million.

POP-34-002: Establishment of a surface mail transit centre on Tin Can Island

98. The total cost of the project was \$20.5 million. The local financing expected was \$3 million and \$17.5 million was requested from donors.

POP-34-003: Establishment of an airmail transit centre

99. The total cost of this project was \$11.6 million, \$3 million would be provided locally and \$8.6 million was required in external financing.

POP-34-004: Establishment of a regional transit centre at Lagos.

100. The cost of the project of \$24.3 million remained unchanged. The entire amount was required in external financing.

SENEGAL

SENEGAL

POP-37-001: Establishment of a regional transit center at Dakar

101. The total cost of the project remained unchanged.

102. Financing was being sought. During the discussion of the project the representative of UPU gave the following additional information:

103. UPU had financed a feasibility study for this project but the Senegalese government rather wanted to acquire an office and equip it for use as a transit centre.

SUDAN

POP-41-001: Development of postal services, especially in rural areas

104. The total cost had been increased to \$4.6 million; \$1 million was expected in local funding, leaving \$3.6 million to be sought from external sources.

105. A new project on the establishment of sorting centres at Wadi Halfa and Port Sudan was submitted.

SWAZILAND

POP-42-002: Establishment of a national posts and telecommunications training centre

106. The project POP-42-002 had been fully financed, and the project POP-42-005 withdrawn.

POP-42-003: Establishment of an international airmail office of exchange

POP-42-004: Establishment of post offices in rural areas

107. The total costs of the following projects had been revised as follows:

POP-42-003 - \$0.08 million; no local financing would be provided.

POP-42-004 - \$0.40 million; no local financing would be provided.

108. The representative of Sweden invited the representative of Swaziland to contact him on a bilateral basis on these two projects.

UNITED REPUBLIC OF TANZANIAPOP-43-001: Establishment of an international airmail transit centre at Dar-es-Salaam

109. The cost of the project remained unchanged. Tanzania would reconsider the project to change it into a national project.

POP-43-002: Establishment of a surface mail transit centre at Dar-es-Salaam

110. The cost of the project remained unchanged. UPU had prepared a study report on the priority project which could be started in early 1986.

111. UPU had recently undertaken feasibility studies on the two projects which may bring about a reduction in their costs.

CHAD

112. Three new projects were submitted. The project profiles would be sent to the secretariat. Project POP-09-002 on the establishment mobile rural postal service was withdrawn.

TOGOPOP-44-001: Construction of a sorting centre at Lome

113. The cost of the project had been increased to \$4.5 million after a feasibility study undertaken by SOFREPOST

POP-44-002: Construction of an equipment of a new general post office at LomePOP-44-003: Development and reorganization of the post offices Savings bank in rural areas

114. Projects POP-44-002 and POP-44-003 had been withdrawn.

POP-44-004: Purchase of postal equipment

115. The cost of this project had been increased to \$1.2 million.

POP-44-005: Establishment of 15 post offices

116. The cost of the project had been slightly increased to \$4.5 million, 30 percent of this amount was expected to be provided from external funding.

POP-44-006: Reorganization and development of postal services in rural areas

117. The cost of the project had been increased from \$0.4 million to \$0.5 million.

POP-44-007: Establishment of a national posts and telecommunications school

118. The project remained unchanged.

ZAIRE

119. The representative of Zaire presented his country's projects in the following order of priority:

POP-48-004: Establishment of a sorting and transit centre in Kinshasa

Local contribution: \$0.20 million
External financing required: \$8.80 million
making a total of \$9 million.
The initial cost was \$15 million

POP-48-001: Establishment of a sorting and transit centre at Goma (eastern Zaire)

Local contribution: \$0.064 million
External financing required: \$2.436 million
making a total of \$2.5 million
instead of the initial estimate cost of \$7 million

POP-48-002: Feasibility study on establishment of rural mobile postal circuits and purchase of vehicles

Local contribution: \$0.50 million
External financing required: \$2.5 million
Making a total of \$3.0 million

POP-48-007: Installation of a small printing unit

Local contribution: \$0.016 million
External financing required: \$0.084 million
Making a total of \$0.1 million

POP-48-005: Purchase of postal equipment

Local contribution \$0.15 million
External financing \$0.75 million
Making a total of \$0.9 million

POP-48-006: Study on the improvement of giro services

Local contribution: \$0.08 million
External financing required: \$0.27 million
Making a total of \$0.35 million

POP-48-003: Establishment of new post offices

120. This project would be funded locally at a cost of \$2 million.

ZAMBIA

121. Zambia's two initial projects had been revised.

POP-49-002: Establishment of an airmail exchange office and a surface mail transit centre

122. The cost of the project had been fixed at \$0.63 million after a mission by a UPU consultant.

POP-49-002: Organization of mail transport

123. The cost of the project had been increased to \$2.592 million of which \$1.3 million was being sought from external sources.

124. the representative of Sweden said that it had been recommended to Zambia to submit these projects to the SATCC.

125. The representative of France observed that, generally, operating costs were rarely taken into account in project profiles and this reduced the impact of the funding received.

ZIMBABWE

POP-50-001: Establishment of a postal transit centre at Harare

126. The project POP-50-001 had been postponed to a later date, it would be implemented as part of the construction of the Harare airport.

POP-50-002: Establishment of a sorting centre at Harare

127. The total cost of the project had been reduced to \$1.232 million.

128. The cost of the project had been reduced to \$1.23 million

(ii) Regional projects

129. The regional projects were introduced by the organizations which initiated them, namely UPU, PAPU, UAPT and ECA.

130. From the various introductions and discussions the following points emerged:

UNIVERSAL POSTAL UNION (UPU)

POP-60-002: Establishment of a multinational postal school at Brazzaville

131. The project was started in 1982 with the assistance of the UNDP. Six countries in the subregion had signed the intergovernmental agreement on the establishment of the school. It had not been possible to construct the buildings due to lack of funding. The initial cost estimated at \$3.5 million had been revised and now stood at \$1.575 million; of this amount \$1.480 million was to be provided from external sources.

POP-60-003: Establishment of workshops for manufacturing small postal items

132. Funds had been secured to undertake the feasibility study. Negotiations were under way with the UNDP concerning all the various aspects of technical assistance.

POP-60-005: Mobilization of savings through the post office, particularly in rural areas.

133. The first phase of the project had been completed with the assistance of the Federal Republic of Germany and UPU.

134. Funds for undertaking the feasibility study on the second phase of the project had been received from the UNDP; negotiations were under way on the implementation of the project.

POP-60-015: Establishment of a postal studies and research centre

135. The project had been submitted to the UNDP for funding.

POP-60-016: Preparation of modular courses for national and multinational schools

136. The IPDC had provided part financing. Negotiations were under way with the UNDP to provide the remaining funds.

OP-60-017: Establishment of pilot post offices in the rural areas of the least developed countries

137. The IPDC provided funds to undertake studies on standard plans; funding was required to establish the pilot offices

POP-60-018: Preparation of regional and subregional postal statistical models

POP-60-019: Establishment and development of statistics and planning units within postal administrations.

138. The project submitted by UPU and PAPU had been started as part of a project relating to routing of mail. Additional funding was required.

POP-60-020: Training of African postal specialists for technical co-operation between African countries

139. The objective of the project was to train the future African postal consultants. Funding was being sought from the UNDP.

POP-32-003: Establishment of a multinational postal training school at Beira (Mozambique)

140. This project concerned all the Portuguese - speaking countries in Africa and it would be based at Beira, Mozambique. Funding was obtained from the UNDP to undertake the feasibility study; financing of the technical assistance was being negotiated with the institution.

AFRICAN POSTS AND TELECOMMUNICATIONS UNION (UAPT)

141. The representative of UAPT presented the following three projects.

POP-60-004: Construction of a workshop for manufacturing postage stamps.

142. The cost of this UAPT project was \$3.7 million. BOAD was interested in the project and had, as a first stage, financed the feasibility study estimated to cost \$75,000. The study was being undertaken by UAPT, together with the Office des Postes et Telecommunications of Burkina Faso (local promoters) and the Imprimerie Courvoisier firm (technical partners), and would be available in 1986.

POP-60-008: Establishment of an African Post Office Saving Bank Institute

143. Funding was required to cover the project cost of \$0.713 million.

POP-60-009: Study on the establishment of a mail routing system and organization of services

The cost of the project was \$0.65 million.

PAN-AFRICAN POSTAL UNION (PAPU)

144. The representative of PAPU presented the following projects with no modifications:

POP-60-018: Preparation of subregional and regional postal statistics models;

POP-60-021: Establishment of a postal legislation and regulations committee.

ECONOMIC COMMISSION FOR AFRICA

145. A member of the ECA secretariat presented two projects:

POP-60-006: Development planning for postal services in least developed countries;

POP-60-010: Specialized training

146. The representative of the UNDP gave more specific information on the following regional projects:

POP-32-003: Establishment of a multinational postal training (School) at Beira (Mozambique)

Cost \$418,000

Duration: 3 years (1987-1989)

147. The UNDP had been requested to provide funds for the following activities: the continuation of the feasibility studies, an expert mission on the operational activities of the school, the training of the Director and trainers and the purchase of equipment.

POP-60-002: Establishment of an advanced postal training school at Brazzaville

148. The UNDP had already provided \$374,000 for the 1982 - 1985 period and had again earmarked \$227,500 for 1986-1987

POP-60-003: Establishment of workshops to manufacture postal items

Cost: \$900,000

Duration : 2 years (1988-1989)

149. Financing was required to carry out this feasibility study.

POP-65-005: Mobilization of savings through the post office, especially in the rural areas.

Cost: \$440,200

Duration: 3 years (1989-1991)

150. Financing was being sought to undertake feasibility studies.

POP-60-016: Preparation of modular courses for the national and multinational schools

Cost: \$855,000

Duration: 3 years (1988-1990)

151. The project had been partly financed. UNDP had been approached to finance the remaining cost.

POP-60-020: Training of African postal specialists for technical co-operation between the African countries

Cost \$465,000

Duration 2 years (1988 - 1989)

152. A reaction was expected from the UNDP

153. With the exception of the Advanced Postal Training Schools, for which financing had been obtained up to 1987, it was proposed to include the other projects in the fourth UNDP programming cycle which covers the period 1987 to 1991. These were the projects relating to technical assistance, training and equipment. The feasibility studies on these projects had in most cases been financed. Negotiations were under way between UPU and the UNDP regarding the other phases of these projects. The results of these negotiations would be made known at the appropriate time.

154. The representative of the British Post Office noted that a number of projects concerned the purchase of vehicles. His administration might be able to sell some second-hand, right-hand drive vehicles to postal administrations in Africa.

Reacting to the suggestion by the Chairman that requirements for the purchase of postal vehicles should be assessed and a list drawn up, he said that such a list would help the Director of the purchasing unit of the British Post Office to determine the market for the second-hand vehicles. He stressed further that requests should be made by the countries concerned.

155. The representative of France said that various donors had different approaches to the financing of projects. France's SOfREPOST was therefore ready to assist African Postal administrations tailor their projects to the requirements of the various donors.

156. The representative of the Swedish Post Office mentioned that his administration had a subsidiary consulting firm called SWEDPOST. An expert of SWEDPOST had recently visited all the SADCC countries to identify priority projects. In January 1986 a meeting of the nine SADCC countries would be held

to prepare a programme requiring external assistance and he hoped that postal experts would attend the meeting in order to ensure that postal projects were not overlooked. When included in the overall SADCC programme, postal projects would then be able to benefit from the assistance not only of Sweden but of the other four Nordic countries as well i.e. Denmark, Finland, Iceland and Norway, on behalf of which he had authority to speak. These remarks were pertinent to projects of Angola, Botswana, Malawi, Swaziland, the United Republic of Tanzania, Zambia and Zimbabwe.

157. The representative of EEC confirmed that her organization provided not only assistance to individual countries but also had a regional fund which could be used for financing regional projects. She emphasized, however, that the criteria for a project being accepted as a regional project were strict and, *inter alia*, required that a regional project have the express support of other beneficiary countries. The representative of the British Post Office added that, at the insistence of some countries, postal projects were specifically mentioned in the Lome III treaty which had not been the case in previous treaties.

158. It was, therefore, suggested that a list of all postal projects should be drawn up especially projects relating to the regional sorting and transit centres and submitted to EEC, it being understood that for them to qualify for assistance under the regional fund they would have to have the support of all the other countries concerned. On the general question of the likelihood of projects attracting financing, she said that the costs of some projects, such as POP-16-001 of Gabon, were very high and it would be very difficult to find donors who could finance them.

159. At the suggestion of the Chairman that standard plans for postal buildings should be prepared, the representative of UPU confirmed that his organization had prepared standard plans for rural post offices for the construction of which local materials would be used as far as possible. The problem, however, was that many donors preferred to finance only foreign exchange costs. To this the EEC representative replied that her organization, on the contrary, favoured the use of local materials where they were available and was more than willing to finance such local costs. He also advised the meeting that his organization was helping to carry out certain studies and that after the various missions planned had been carried out the costs of certain projects might be revised downwards.

160. It was agreed to take stock of needs with respect to postal buildings in rural areas with a view to requesting EEC and other donors to finance them.

161. The representative of the Central African Development Bank (BDEAC) said that his bank financed both national and regional projects of its member States, namely, Cameroon, Central African Republic, Chad, Congo, and Gabon and was therefore ready to consider some of those countries' projects submitted to the meeting.

D. ADOPTION OF THE REPORT

162. The report of the meeting was considered and adopted after slight modifications.

E. CLOSURE OF THE MEETING

163. In his evaluation of the results of the meeting, the Deputy Executive Secretary said that for the postal services subsector, the meeting had considered 134 projects estimated to cost a total of \$527.2 million. An evaluation of the donors reaction to these projects showed that they were interested in 24 projects, estimated at a cost of \$40.1 million or 7.6 percent of the total cost of all the projects.

164. As regards the air transport subsector, the meeting considered 91 projects estimated to cost \$974.1 million. Representatives of donor countries made comments on 24 projects indicating that there were good prospects for their participation in these projects. The total estimated cost of these projects was \$157.2 million or 16 percent of the cost of all projects in this subsector.

165. Finally, the meeting had to consider 84 railway projects estimated to cost a total of \$5.6 billion. Statements made by representatives of donor countries revealed a possible interest in 13 projects with a total estimated cost of \$460 million, representing 8.2 percent of the total cost of the projects in the subsector.

165. For the three subsectors taken together, 309 projects estimated to cost \$7.1 billion had been considered. Of these, donors had expressed interest in 61 projects with an estimated cost of \$657.3 million or 9 percent out of the total cost of the programme placed before the meeting.

167. The figures cited above did not convey the total picture of the outcome of the meeting because observations made by representatives of donor countries indicated that more resources could be expected. He recalled some of the observations, among others, which illustrated this view as follows: According to the representative of ACP, postal services specifically mentioned under the Lome III convention; the representative of the British Post Office had indicated that his country might have a number of postal vehicles for sale at reasonable price to African postal administrations; and the representative of Brazil had indicated that his country could provide technical assistance and work out co-financing arrangements with other donors, where assistance programmes have to be financed in hard currency. As most co-operation arrangements between African countries and donors are on bilateral basis, ECA could play a limited role beyond these meetings. With regard to regional projects, ECA could only promote them.

168. He therefore requested member States to follow-up the activities which had been started during the Decade. He expressed thanks, on behalf of Prof. Adebayo Adedeji, Executive Secretary of ECA, to the Government of the Congo and to all the donor countries and institutions for responding favourably to the invitation and thanked the representatives of the African countries who participated in the meeting.

169. In his closing statement, Comrade Hilaire Mounthault, member of the Political Bureau and Minister of Transport and Civil Aviation, stated that the meeting had been very useful because it had made it possible for donors to discuss transport problems in Africa and to indicate the projects which stood a good chance of being financed by them.

170. To conclude, he expressed his gratitude to the representatives of donor countries who had left everything to attend the meeting and also to the secretariat of the Economic Commission for Africa for organizing such a meeting.

171. At the end of their deliberations, the participants proposed a motion of thanks to the President, the Government and the People of the Congo to express their sincere gratitude for the hospitality accorded them and the invaluable contribution to the success of the meeting.

EVALUATION OF THE TECHNICAL CONSULTATIVE MEETING ON POSTAL SERVICES,
CIVIL AVIATION AND RAILWAYS FOR ALL AFRICAN COUNTRIES

A technical consultative meeting on postal services, air transport and railways was held at Brazzaville from 25 to 28 November, at the kind invitation of the Government of the People's Republic of the Congo.

Several African countries, some donor countries and funding institutions, as well as international organizations involved in postal services, air transport and railways attended the meeting.

The meeting deliberated on postal services, air transport and railway projects in turn.

Postal services

The number of postal projects before the meeting was 134 with a total estimated cost of \$527.2 million. An evaluation of the donors' reaction to these projects shows that their interest was attracted by 24 projects that are estimated to cost \$40.1 million or 7.6 percent of the total cost of all the projects.

Air transport (Civil Aviation)

The air transport subsector was represented by 91 projects costing an estimated \$974.1 million. Representatives of donor countries made comments pertaining to 24 projects indicating that there were good prospects for their participation in these projects. The cost of such projects was \$157.2 million or 16.1 percent of all projects in the subsector.

Railways

As for the railways subsector the meeting had to consider 84 projects comprising some of the projects of phase I of the Decade which still remained unfinanced and those of the second phase programme. These projects were estimated to cost \$5.6 billion. Among them the donors present expressed possible interest in 13 projects with a total estimated cost of \$460 million, which represents 8.2 percent of the total cost of the subsector.

For the three subsectors taken together, therefore, there was a total of 309 projects before the meeting with a total estimated cost of \$7.1 billion of which \$1.2 billion represented the cost of railway projects of the first phase. Projects in which donors expressed possible interest were 61 in number or 20 percent of all the projects donors were asked to consider. In financial terms, the cost of all the projects in which interest was expressed was \$657.3 million which represents 9 percent of the total cost of the programme placed before the donors.

The figures cited above do not, however, convey the total picture of what is considered to have been the outcome of the technical consultative meeting.

As a result of the observations made by the representatives of donor countries, it is fair to expect that more resources could be tapped. Some of the considerations on which this expectation is based are the following:

(a) The nine countries of SADCC have a good chance of having their postal projects financed by the Nordic countries as a result of the initiative which the Nordic countries have already undertaken, notably by fielding an expert mission to the SADCC countries to identify priority projects. In this regard, it is incumbent upon the postal administration of the SADCC countries to ensure that the overall SADCC programme does not overlook postal projects.

(b) For the first time in the history of EEC-ACP co-operation, postal projects are specifically mentioned in the Lome III treaty. African postal administration will need to be more energetic in taking advantage of this new dispensation.

(c) It appears that the British Post Office might have a number of second-hand postal vehicles for sale at a reasonable price to African Administrations if the problem of maintenance and availability of spare parts can be solved. If such an arrangement were to become a reality, it would go a long way towards satisfying the need for postal vehicles in Africa.

(d) As in all previous Lome Conventions between the EEC and the ACP countries, there is under the Lome III Convention provision for regional funds. Past experience has shown that these funds have not been adequately utilised because of the difficulty of securing the formal commitment of the requisite number of countries to regional projects. With concerted action by the African Governments concerned, it is likely that a number of regional projects in all fields of transport and communications will receive the support of the European Development Fund.

(e) Although the Government of France has traditionally co-operated only with certain countries under the more favourable conditions under which the Caisse Centrale de Cooperation Economique and the Fonds d'Aide et de Cooperation dispense development assistance funds, it does have co-operation agreements with other countries in the form of protocols entered into with the Treasury of France. In recent years more and more African countries have benefitted from French Assistance under this arrangement.

(f) Although Brazil, being a developing country, does not consider itself a donor country, it is nevertheless keen to co-operate with African countries. In this regard, Brazil provides technical assistance, training and, where assistance programme have to be financed in hard currency, it has worked out co-financing arrangements with other donors. Brazil is willing to consider these same arrangements in the future.

The main lesson to be drawn from the results of the meeting is that there is a limit beyond which ECA's efforts cannot go. While ECA can and does facilitate the dialogue between African Governments and representatives of donor countries and financial institutions, in the final analysis the responsibility lies with the Governments themselves to follow up the expressions of interest by donors at technical consultative meetings. ECA can provide logistical support within its competence but because most co-operation arrangements are on a bilateral basis, beyond these meetings ECA's role is circumscribed. Similarly, when it comes to joint action to solicit external support for regional projects, ECA can only promote such projects; but what really counts is the signature of individual beneficiary Governments on an official application for assistance. It is hoped that after these meetings, African Governments will do their utmost to ensure that all the necessary action is taken to take advantage of all the possibilities of assistance from donor countries that exist.

MOTION OF THANKS

The participants in the Technical Consultative Meeting on Postal services, air transport and railways,

Considering the warm welcome given to them by the people and Government of the People's Republic of the Congo,

Noting with satisfaction the quality of facilities made available to them during this meeting,

1. Express their sincere gratitude to Comrade Denis Sassou-Nguesso, Chairman of the Central Committee of the Congolese Workers' Party, President of the Republic, Head of Government and to the people and Government of the Congo for the very warm hospitality accorded them throughout their stay in this beautiful city of Brazzaville, and for the invaluable contribution of the people of the Congo to the success of this technical consultative meeting;

2. Request His Excellency, the Minister of Finance and member of the Political Bureau to kindly convey this motion to Comrade Denis Sassou-Nguesso, Chairman of the Central Committee of the Congolese Workers' Party, President of the Republic and Head of Government.

Done at Brazzaville on 28 November 1985.